

## BECOME A WINDSMART® APPLICATOR

### Partner with WindSmart. Grow Your Business.

#### *WindSmart's Air-Sealed, Pressure-Equalized Commercial Roof System®*

offers a uniquely different and proven approach to installing roof assemblies. And, WindSmart is committed to working with Sika Sarnafil and Johns Manville approved applicators who value our unique business proposition. By including the WindSmart system in your company's available roofing options, you can offer customers a valuable roofing choice – one that other contractors will have difficulty competing against.



#### Benefits to Approved WindSmart Applicators

- WindSmart offers a joint, organized sales effort sharing new sales opportunities with our Approved Applicators
- The WindSmart system often provides a cost-effective means to achieve International Building Code (IBC) compliance
- With WindSmart, it's possible to use major manufacturer roofing materials (and suppliers), through your normal procurement channels that you are familiar with and prefer
- The WindSmart system uses proprietary air sealing techniques with minimal field fastening of membranes. Thus, the cost and installation time savings can be significant
- WindSmart offers training and professional technical support to match your organizational skills and needs
- WindSmart has a successful track record of gaining local permit approval for recovers and roof drying applications – a significant support resource

#### Additional WindSmart Systems benefits

- WindSmart has successfully applied this technology to hundreds of buildings across the country
- Environmental stewardship– WindSmart offers the most recyclable roof system in the marketplace
- Continual moisture removal, lab-tested and field-proven process to keep roof assemblies dry to avoid future tear-off
- The WindSmart system often utilizes loose-laid membranes, creating significant cost and installation time savings – providing you a competitive price advantage against competition
- A properly designed and installed WindSmart system can achieve some of the highest wind uplift resistance available in the marketplace
- Installation process for occupied buildings that minimizes building owner disruptions
- WindSmart technology easily allows for cold weather installation and greater year-round productivity
- WindSmart systems minimize fastening requirements which provides easier installation – especially on “difficult-to-fasten-to” decks (i.e. concrete, tectum, gypsum and cold storage buildings)

WindSmart Systems roofs are backed by extensive laboratory testing. WindSmart's

#### **WindForce 365 Equalization Vent**

is classified by UL as to resistance to wind uplift pressures:



- **Concrete decks:** Up to 495 psf
- **Metal decks:** Up to 285 psf
- **Wood decks:** Up to 210 psf

## The WindSmart® Destination

WindSmart® is committed to being the recognized market leader in air-sealed, pressure-equalized (wind vented) commercial roof assemblies in North America.

### The WindSmart® Vision

By harnessing the destructive forces of the wind, we will build quantifiably superior roofs. WindSmart® roof systems can be configured to be highly weather resistant to wind, rain, and hail, have moisture

management capabilities and are more durable and last longer on a sustainable basis. WindSmart Approved Applicators install these roof systems cost effectively with the lowest life-cycle costs of any commercial roof system in the marketplace.

### The WindSmart® Promise

- We will partner with others who share our core values and who are committed to building superior roof assemblies and processes
- We will be well-informed on best practices and continually strive for improvement
- We will disseminate information in an unbiased way to inform all stakeholders
- We will always be professional, honest and fair in all transactions
- We will create quality solutions and deliver best value to design professionals, material suppliers, applicators and building owners – in every transaction

### WindSmart® Patented WindForce 365® Equalization Vent

WindSmart's patented **WindForce 365®** Equalization Vent offers the most technologically-advanced, wind vented roof system in the industry. Additionally, WindSmart has the broadest array of air seal drawing techniques with installation notes, all designed to achieve superior performing roof assemblies.



## WindSmart SYSTEMS®

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